



**PUBLIC SERVICE BOARD MEETING
AGENDA ITEM**

**REGULAR MEETING
Wednesday, January 11, 2017**

SUBJECT

Approve three cooperative contracts for the purchase of safety footwear for El Paso Water (EP Water) employees

BACKGROUND

Each eligible employee will receive a voucher for \$150 to purchase safety footwear to be used during the 2017 – 2018 fiscal year. In previous years, shoe selection was limited to only one vendor, and we recommend adding two new vendors to give employees more options.

EVALUATION PROCESS

The safety footwear voucher program allows employees to select from various styles and models meeting the safety specifications as per EP Water Uniform Policy. Eligible employees will purchase their safety footwear from one of three vendors: Northern Imports dba Work Wear Safety Shoes and Bazaar Uniforms & Men's Store, LLC. through ESC Region 19 Allied States Cooperative Contract Number 13-6978; Red Wing Brands of America, through GSA Contract Number GS-07F-0027N.

FINANCIAL IMPLICATIONS

Sufficient funds are available in the various accounts and the funding sources are the Water and Sewer fund and Stormwater Operating fund.

PROPOSED ACTION REQUESTED

Award the footwear contract through (1) ESC Region 19 Allied States Cooperative Contract Number 13-6978 to Northern Imports, Inc. (dba Work Wear Safety Shoes) and Bazaar Uniforms & Men's Store, LLC; and (2) GSA Contract Number GS-07F-0027N to Red Wing Brands of America, Incorporated for a total estimated annual amount of \$102,000.

SUPPORTING DOCUMENTATION PROVIDED

- ESC Region 19 Allied States Cooperative Contract Number 13-6978
- GSA Special Purpose Clothing Contract Number GS-07F-0027N



Schedule
Contract GS-07F-0027N

GSA CONTRACT NO. GS-07F-0027N



RED WING BRANDS
OF AMERICA, INC.

GSA Pricing
Mobile Shoe Store,
Retail & Direct

Effective
8/1/16

Red Wing Brands of America, Inc.
314 Main Street, Red Wing, MN 55066
Toll Free: 800-331-9606 or 651-388-8211, Fax: 651-385-1262

COMPLETE LINE OF WORK FOOTWEAR

RETAIL / MOBILE SHOE STORE / DIRECT PRICE LIST

*107	\$144.58	*1149	\$173.49	2325	\$190.02	4492	\$297.42
*202	\$177.62	*1155	\$214.80	2326	\$148.71	4494	\$251.98
*218	\$268.51	*1159	\$144.58	2405	\$206.54	6618	\$165.23
*400	\$190.02	*1172	\$198.28	2406	\$194.15	6646	\$148.71
*402	\$185.89	*1178	\$202.41	2408	\$210.67	6647	\$148.71
*415	\$185.89	*1206	\$177.62	2412	\$276.77	6662	\$173.49
*423	\$161.10	*1229	\$293.29	2414	\$268.51	6667	\$148.71
*436	\$161.10	*1411	\$190.02	2416	\$276.77	6668	\$148.71
*438	\$169.36	*1412	\$260.24	2436	\$165.23	6680	\$177.62
*595	\$177.62	*1425	\$247.85	2438	\$177.62	6681	\$177.62
*604	\$235.46	*1426	\$260.24	2491	\$214.80	*8618	\$161.10
*606	\$190.02	*1698	\$251.98	3504	\$260.24	*8636	\$156.97
*607	\$190.02	*2156	\$206.54	3505	\$218.93	*8637	\$156.97
*608	\$206.54	2203	\$177.62	3507	\$202.41	*8701	\$165.23
*676	\$185.89	2206	\$185.89	3508	\$223.06	*10875	\$206.54
*678	\$194.15	2211	\$198.28	3526	\$165.23	*10877	\$239.59
*815	\$243.72	2212	\$173.49	3528	\$173.49	59001	\$140.45
*866	\$206.54	2213	\$173.49	3568	\$177.62	*81412	\$276.77
*899	\$227.20	2214	\$214.80	4200	\$194.15	82231	\$206.54
*903	\$173.49	2215	\$355.26	4215	\$190.02	82406	\$210.67
*912	\$169.36	2218	\$264.37	4217	\$190.02	82408	\$231.33
*913	\$169.36	2230	\$206.54	4239	\$181.75	*88606	\$206.54
*914	\$247.85	2231	\$185.89	4273	\$202.41	*88608	\$223.06
*923	\$152.84	2233	\$173.49	4418	\$260.24	*88875	\$223.06
*926	\$152.84	2238	\$165.23	4423	\$165.23	*88877	\$256.11
*931	\$190.02	2245	\$165.23	4425	\$260.24	*88953	\$181.75
*938	\$161.10	2249	\$177.62	4433	\$185.89		
*952	\$144.58	2254	\$173.49	4435	\$194.15		
*953	\$161.10	2259	\$161.10	4436	\$202.41		
*963	\$214.80	2261	\$181.75	4439	\$173.49		
*968	\$251.98	2263	\$210.67	4441	\$202.41		
*1101	\$206.54	2264	\$227.20	4445	\$227.20		
*1105	\$169.36	2271	\$206.54	4470	\$198.28		
*1132	\$185.89	2272	\$202.41	4473	\$181.75		

*=SIN #633-16 (soft toe)
All others are SIN #633-19 (safety toe)

**General Services Administration
Federal Supply Service**

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu-driven database system. The INTERNET address for GSA Advantage! is: GSAAdvantage.gov.

**Authorized Federal Supply Schedule Price List
FSC GROUP 84, PART II, SECTION B,
"SPECIAL PURPOSE CLOTHING"
CONTRACT NO. GS-07F-0027N**

For more information on ordering from Federal Supply Schedules,
click on the FSS Schedules button at fss.gsa.gov.

**Contract Period: October 1, 2002 - September 30, 2017
Price list current through Modification PO-0058, Effective 8/1/16**



Retail / Mobile Shoe Store / Direct Price List

Red Wing Brands of America, Inc.
314 Main Street
Red Wing, MN 55066
Toll Free 800-331-9606 or 651 388-8211
Fax: 651-385-1262

Website: redwingshoes.com, click on "GSA Sales"
E-Mail: GSA@redwingshoes.com
Contract Administrator: David Hull
Business Size: Large

Remember . . .

Use the Red Wing HOT LINE: 800-331-9606, or fax: 651-385-1262



CUSTOMER INFORMATION

1a) Awarded Special Item Numbers:	633-16, 633-19		
1b) Lowest Priced Item by SIN:	SIN 633-16	Lowest Priced Item# -107, 952, 1159	\$144.58
	SIN 633-19	Lowest Priced Items# - 59001	\$140.45
2) Maximum Order Limitation:	\$50,000		
3) Minimum Order:	1 Pair		
4) Geographic Coverage:	48 Contiguous States and Washington, DC		
5) Points of Production:	Red Wing, MN		
6) Basic Discount:	See attached GSA Net Pricing		
7) Quantity Discount:	None		
8) Prompt Payment Terms:	Net 30 Days		
9a) Credit Card Acceptance-Below:	Red Wing Brands of America accepts Government Purchase Cards at or below the micropurchase threshold (\$3,000)		
9b) Credit Card Acceptance-Above:	Red Wing Brands of America accepts Government Purchase Cards at or above the micropurchase threshold (\$3,000)		
10) Foreign Items:	None		
11a) Delivery Terms:	45 Days ARO (Direct Orders) Same Day ARO (Retail/Shoemobile)		
11b) Expedited Delivery:	We can offer up to next day shipping on orders that are received by 12:00 PM EST based on stock availability via UPS. Ordering agency will pay additional freight FOB Origin.		
11c) Overnight Delivery:	See 11b above.		
11d) Urgent Delivery:	See 11b above.		
12) FOB Shipping:	FOB Destination		
13a) Ordering Address:	Retail Outlet/Shoemobile Service - at participating retail or shoemobiles. Red Wing Brands of America, Inc. • 314 Main Street • Red Wing, MN 55066 redwingshoes.com - click on "GSA Sales"		
13b) Ordering Procedure:	For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405.3.		
14) Payment Address:	Retail Outlet/Shoemobile Service - at participating retail or shoemobiles. Direct - Red Wing Brands of America, Inc. • 314 Main Street • Red Wing, MN 55066 • 800-331-9606 redwingshoes.com - click on "GSA Sales"		
15) Warranty:	Red Wing brand products are warranted against defects in workmanship and materials. If within 6 months a product defect occurs as the result of normal use, Red Wing will repair the defect or exchange the product. If within 6 to 12 months a product defect occurs as the result of normal use, Red Wing will repair the defect or issue a credit for 50% of the purchase price. If after 12 months a product defect occurs as the result of normal use, Red Wing will issue a fair and reasonable credit that can be applied to the purchase of Red Wing footwear. The amount will be determined at the dealer's discretion. Product failures caused by excessive or abusive wear conditions do not qualify for exchange or purchase credit. This warranty is available only to the original purchaser and is not transferable. No adjustment will be given without the original receipt of purchase. The above warranty is in lieu of any other warranty, expressed or implied, including any warranty of merchantability or fitness for a particular purpose. No agent, employee or representative of Red Wing has any authority to bind Red Wing to any affirmation, representation or warranty concerning Red Wing products, except as stated herein. Red Wing shall not be liable for any consequential or incidental damages. This limited product warranty gives you specific legal rights and may also have other rights that vary from state to state. No other written or express guaranties or warranties shall apply. Any implied warranties shall be effective for a period not exceeding one year from the date of purchase. Some states do not allow manufacturers to impose time limitations on certain implied warranties, so the above limitation may not apply to you.		
16) Expert Packing:	Not Applicable		
17) Credit Card Acceptance:	There are no terms and conditions pertaining to the Government Purchase Card		
18) Rental Maintenance & Repair:	Not Applicable		
19) Installation:	Not Applicable		
20a) Terms & Conditions of Repair Parts:	Not Applicable		

CUSTOMER INFORMATION

20b) Terms & Conditions for Other Services:	Not Applicable
21) List of Service & Distribution Points	See dealer locator at redwingshoes.com - click on "GSA Sales"
22) List of Participating Dealers:	See dealer locator at redwingshoes.com - click on "GSA Sales"
23) Preventative Maintenance:	Not Applicable
24a) Special Attributes:	Not Applicable
24b) Section 508 Compliance Information:	Not Applicable
25) DUNS:	Data Universal Number System (DUNS) - 14-340-5871
26) SAM Registration:	Registered in System for Award Management database (SAM) under Red Wing Brands of America, Inc.

RETURN POLICY: You must return your footwear to the Red Wing dealer where the footwear was purchased. If purchase was made direct from Red Wing Brands of America, a Return Authorization Form MUST accompany the return with a proper Return Authorization number to obtain credit for the returned purchase. Use the purchase order number as your Return Authorization number. Always state the return reason on the authorization form. All returns must be shipped to Red Wing Shoe Company, Attn: Customer Relations, 135 Cannon River Ave., Red Wing, MN 55066.

FOR PARTICIPATING RED WING DEALERS - INTERNAL USE ONLY

PARTICIPATING RED WING SHOE RETAILER'S TERMS AND CONDITIONS:

The following is a recap of your responsibilities in participating in the GSA program. This information can also be found in the participation letter.

- You agree to sell all Red Wing styles under the GSA contract at the prices set forth in the GSA contract to eligible GSA users. The GSA contracted price includes a .75% Industrial Funding Fee (IFF). You may, of course, continue to sell Red Wing products to other customers, including government employees or agencies, at prices determined by you, so long as those sales are not made under the GSA contract. If you have a sale, closeout, or your everyday price is lower than the GSA contracted price, you may sell at the lower price. (In other words, sales made under the GSA contract must be made at the price stated in the GSA contract price or below, while sales to any customer that is not made under the GSA contract may be made at any price you determine.)
- Red Wing covers the cost of a .75% Industrial Funding Fee for each shoe sale reported on the GSA Schedule contract. It is a charge that the Authorized Federal, State, county, Local or Municipal Agencies pay to the government to participate in the GSA program. Red Wing is required to pay the Industrial Funding Fee and remit the fee to the government on a periodic basis. Do not add this fee to the price of the footwear, as it has already been included. The total amount that you charge cannot be any more than the contracted price on the GSA price list.
- You agree to invoice the government directly for all sales made under the GSA contract. The large majority of sales at the retail level will be done using a credit card. You agree to report all sales made under the GSA contract to Red Wing on a monthly basis **even if there are no sales to report** by using the GSA on-line Dealer Reporting tool. The information you provide utilizing the on-line tool is used by Red Wing to provide required purchasing reports to GSA. The on-line information must be filled out completely. Reporting must be done utilizing **ONLY** the on-line tool. If you are unable to meet the timelines for reporting, you will forfeit your participation in the program.

- The GSA on-line Dealer Reporting tool must be submitted to Red Wing within ten days after the close of each calendar month and should reflect all sales made under the GSA contract during that month, even if there were no sales to a GSA agency. The on-line tool may be used throughout the month for reporting purposes. For a link to your personal GSA reporting tool, contact **michael.rudquist@redwingshoes.com**.
- You agree to accept payment for sales made to the federal government under the GSA contract by Government Procurement Card (a credit card used by federal agencies for purchases under government contracts). Any sale that is paid for with a Government Procurement Card, like any other sale made under the GSA contract, must be reported on the GSA Dealer Reporting Form.
- You agree to accept purchase orders from the government for purchases under the GSA contract. Any sale that is made pursuant to a government purchase order, like any other sale made under the GSA contract, must be reported on the GSA Dealer Reporting Form.
- You agree to be subjected to audit by the federal government regarding any sales made to the government under the GSA contract.
- All sales made to the government under the GSA contract will be tax exempt for the amount that the government is paying.
- All accounts receivable that you take on are your responsibility and not the responsibility of Red Wing Brands of America, Inc. or Red Wing Shoe Company, Inc.
- It is mandatory that you report monthly utilizing the GSA on-line reporting tool even if sales are for \$0 dollars.

Please note that the reporting requirements described above apply only to sales that are made under Red Wing's GSA contract. You will not be required to comply with these reporting requirements for sales of Red Wing products, to any customer, that is not made under the GSA contract.

**EDUCATION SERVICE CENTER REGION 19
RFP AWARD SUMMARY**

RFP TITLE: Work Uniforms, Shoes and Related– ESC Region 19 Allied States Cooperative
RFP NUMBER: 13-6978
RFP OPENING DATE: October 1, 2013
CONTRACT TERM: Date of award until October 31, 2014 with the option to extend 12 month increments periods not to extend beyond 48 months in the aggregate
(Extended by Region 19 until October 31, 2015)
(Extended by Region 19 until October 31, 2016)
(Extended by Region 19 until October 31, 2017)
FUNDING SOURCE: Various
RFP's ISSUED: 52
RESPONSES: 11
ADVERTISEMENT DATES: El Paso Times on September 6, 2013 & September 13, 2013
BOARD MEETING DATE: December 19, 2013

RECOMMENDED FOR AWARD Bazaar Uniforms & Men's Store (HUB)
Laramie Shoe World, Inc.
Northern Imports dba Work Wear Safety Shoes
Premier Uniform & Tactical Gear
RER Embroidery & Wholesales
Sun City Public Safety & Supply, LLC
Uniform World

TOTAL (estimated) \$1,500,000 / year

EXPLANATIONS:

Award of this contract will enable Region 19 and ESC Region 19 Allied States Cooperative members to purchase work uniforms and shoes from the awarded vendors as needed during the term of the contract. All the vendors awarded under this contract have local representation and store fronts. Award basis for this contract was 50% pricing, 25% past performance (references), 25% quality of products. Multiple awards are being recommended to insure adequate market coverage for area ESC Region 19 Allied States Cooperative who require these services. It should also be noted that all awarded vendors received above an 8.0 out of a possible 10 in the evaluation process.

SPECIFICATIONS PROVIDED BY: Royce Cleveland
ESC Region 19

EVALUATION COMMITTEE: Royce Cleveland
ESC Region 19
Anneliese Price
ESC Region 19
Martin Camacho
ESC Region 19

Contact Information

Bazaar Uniforms & Men's Store (HUB)

Attn: Christopher Joseph
2430 E. Yandell
El Paso, TX 79903
915-544-7340 / 915-241-8648
Fax: 915-544-7341
www.bazaaruniforms.com

Laramie Shoe World, Inc.

Attn: Mara Fullerton-Ramirez / Ramon E. Ramirez
10600 North Loop
Socorro, TX 79927
915-443-9786
Fax: 915-790-1055
maradra7@hotmail.com / ramoeramiriez@sbcglobal.net

Northern Imports dba Work Wear Safety Shoes

Attn: Al Escamilla
1360 Lee Trevino Dr.
El Paso, TX 79936
915-227-4059 / 800-428-0373
Fax: 915-592-9346
www.workwearboots.com

Premier Uniform & Tactical Gear

Attn: Norma Navarette
4121 Montana Ave.
El Paso, TX 79903
915-630-6732
Fax: 915-845-6601
premieruniformstactical@yahoo.com / norma@premieruniform.biz / maria@premieruniform.biz

RER Embroidery & Wholesales

Attn: Maria S. Valles
1247 Franklin Perch Pl.
El Paso, TX 79912
915-892-4307
mariavalles0007@gmail.com

Sun City Public Safety & Supply, LLC

Attn: Alejandro Gamboa
12496 Montana Ave. Ste. 41
El Paso, TX 79938
915-288-1650 / 915-288-3089
Fax: 915-239-1585
www.suncitypss.com

Uniform World

Attn: Armando E. Montes
6716 Pearl Ridge
El Paso, TX 79912
915-845-1865
Fax: 915-585-1873
aemontesa@hotmail.com

SPECIAL CONDITIONS

1. Awarded vendor will be responsible for delivery of stated goods within 14-21 days after receipt of order unless otherwise stated at time of bid submittal.
2. ESC Region 19 Purchasing Cooperative Members will provide samples of patches with specific orders
3. All pricing will include shipping and handling charges
4. Purchasing Cooperative members reserves the option to order additional quantities at stated prices unless vendor states otherwise at time of bid submittal.
5. Deviation: List any deviations from the specifications on the accompanying deviation form. Bidders must list all deviations for products offered as equals to specified products.
6. Special Delivery Terms: All deliveries shall be freight prepaid F.O.B. destination with bid prices reflecting freight and delivery charges to locations within the District. All merchandise is to be delivered within 30 calendar days of receipt of the purchase order.
7. **It is the responsibility of successful vendor(s) to coordinate and measure for uniforms with individual Purchasing Cooperative Members on site at the coop member's facility.**
8. Bidder Qualification: Samples of the referenced clothing should be provided for evaluation.
9. **Samples of shirts and/or catalogs with page number marked and provided must be submitted for evaluation purposes.**
10. **Samples of right foot shoe to be provided for evaluation purposes.**
11. Awarded vendors must have local representative available to call on Region 19 Purchasing Cooperative members for sizing and consultation for shirts, pants, jackets, and shoes.
12. Award basis will be 50% pricing, 25% past performance, and 25% quality of products submitted for award.
13. While primarily for use in El Paso & Hudspeth, please complete page 14 so that all members will know the scope of services by the vendor.

As of January 2016 - Northern Imports dba Work Wear Safety Shoes will extend their services to other State Members to include the state of New Mexico.