



**PUBLIC SERVICE BOARD MEETING
AGENDA ITEM
REGULAR MEETING**

Wednesday, April 11, 2018

SUBJECT

Purchase of additional licenses and modules for Selectron Relay Interactive Voice Response (IVR) System

BACKGROUND

The Selectron Relay IVR System has been in operation for one year, and additional application licensing and modules are needed to support ongoing system enhancements and future expansion.

STRATEGIC OBJECTIVES SUPPORTED

Improve Use of Technology

EVALUATION PROCESS

Quotations for the purchase of additional licensing and modules were received from Selectron Technologies, Inc. with sole source and buy board pricing through GSA (General Services Administration) Contract Number GS-35F-0315X. Upon evaluation, staff recommends the purchase of the licensing and modules.

FINANCIAL IMPLICATIONS

Sufficient funds are available in Account Number 0000001541, and the funding source is the Improvement Fund.

PROPOSED ACTION REQUESTED

Approve the sole source purchase of additional Relay IVR licenses and modules from Selectron Technologies, Inc. with buy board pricing through GSA Contract Number GS-35F-0315X in the amount of \$64,408.27.

SUPPORTING DOCUMENTATION PROVIDED

- GSA Quote WE5342B IVR Port Licenses Signed
- Non-GSA Quote WE5343B VHT Licenses Signed

PREPARED FOR: El Paso Water Utilities, TX

GSA Contract # GS-35F-0315X

One-Time Setup Fees

| SIN 132-33 | | | | |
|-----------------------------------|---|----------|---------------|---------------------|
| Part # | Description | Quantity | NET GSA Price | EXT GSA Price |
| IVR-IP-4 | Additional Production Voice Ports VoIP (4-Ports) | 1 | \$ 7,979.85 | \$ 7,979.85 |
| CTI-SPL | CTI Screen Pop Single License | 4 | \$ 498.74 | \$ 1,994.96 |
| SR-MOD-ENG | Selectron Speech Recognition Module English (4-Ports) | 1 | \$ 10,473.55 | \$ 10,473.55 |
| SR-MOD-SPN | Selectron Speech Recognition Module Spanish (4-Ports) | 1 | \$ 10,473.55 | \$ 10,473.55 |
| Total One-Time Setup Fees: | | | | \$ 30,921.91 |

Annual Maintenance & Support

| SIN | Part # | Description | GSA Price |
|--------------------------------------|--------|--|--------------------|
| 132-33 | PP-SM | First Year of Annual Support & Maintenance for 4 Additional IVR Ports with CTI, English Speech Recognition, and Spanish Speech Recognition <i>(Starts on the IVR Support Renewal Date Following Implementation of 4 Additional Ports)</i> | \$ 5,244.36 |
| First Year of Annual Support: | | | \$ 5,244.36 |

Total Investment: \$ 36,166.27

SELECTRON PRODUCT AND SERVICE PRICING & PAYMENT INFORMATION

Pricing does not include additional application integration charges that may be required as part of this solution. This includes Application Vendor API, user, or implementation fees, additional licensing fees, or other surcharges directly or indirectly charged by or remitted to the Application Vendor.

PAYMENT SCHEDULE

- 100% Invoiced upon PO receipt
- 55% Invoiced upon delivery for User Acceptance Testing

TAXES

Sales Tax or any other applicable taxes are **NOT** included in any of this proposal's pricing information. If taxes become applicable, these taxes will then need to be added to the proposed pricing.

PAYMENT TERMS

Terms are net 30 from date of invoice. Past due invoices are subject to a 1.5% per month late fee.

VENDOR INFORMATION

Selectron Technologies, Inc.
12323 SW 66th Ave, Portland, OR 97223
Ph: 503.443.1400 Fax: 503.443.2052

SUPPORT AND MAINTENANCE

An active Support and Maintenance Agreement and all applicable fees are required as qualification for the pricing offered in this quote. Based upon evaluation of the items contained in this quote, Support and Maintenance fees will be adjusted accordingly upon the next renewal of the active Support and Maintenance Agreement.



Todd Johnston
CEO & President
TJohnston@stigov.com, (503) 443-1400
12323 SW 66th Avenue
Portland, OR 97223



EL PASO WATER UTILITIES PUBLIC SERVICE BOARD

SOLE SOURCE AFFIDAVIT

Before me, the undersigned official, on this day, personally appeared a person known to me to be the person whose signature appears below, whom after being duly sworn upon his/her oath deposed and said:

- 1. My name is Todd A Johnston. I am over the age of 18, have never been of a convicted crime and am competent to make this affidavit.
2. I am an authorized representative of the following company or firm: Selectron Technologies Inc.
3. The above named company or firm is the sole source for the following item(s), product(s) or service(s): Virtual Hold Callback Voice Licenses
4. Competition in providing the above named item(s) product(s), service(s) is precluded by the existence of a patent, copyright, secret process or monopoly as stated under Section 252.022, Subchapter A of the Local Governmental Code 7A or as provided for under 7B-F of the same section. Also, attached hereto is a sole source letter, which sets forth the reasons why this Vendor is a sole source provider (dated and signed).
5. There is/are no other like item(s) or product(s) available for purchase that would serve the same purpose or function.
6. Note: This Vendor understands that by providing false information on this Sole Source Affidavit, it may be considered a non-responsible Vendor on this and future purchases and may result in discontinuation of any/all business with the El Paso Public Utilities-Public Service Board.

Signature [Handwritten Signature]

SUBSCRIBED AND SWORN to before me on this 19th day of March 20 18



NOTARY PUBLIC Sara Elizabeth Engel
PRINTED NAME Sara Elizabeth Engel
March 27, 2018
MY COMMISSION EXPIRES

COMPANY NAME: Selectron Technologies Inc.
ADDRESS, CITY, STATE & ZIP CODE: 12323SW 66th Ave Portland OR 97223
PHONE: 503-443-1400 FAX NUMBER: 503-443-2052
CONTACT NAME AND TITLE: Aulyn Avelino
WEB ADDRESS: www.selectrontechnologies.com EMAIL: aavelino@selectrontechnologies.com
FEDERAL TAX ID NUMBER: 93-1331338 TEXAS SALES TAX NUMBER: 1-93-1331338-9



EL PASO WATER UTILITIES PUBLIC SERVICE BOARD

SOLE SOURCE AFFIDAVIT

Before me, the undersigned official, on this day, personally appeared a person known to me to be the person whose signature appears below, whom after being duly sworn upon his/her oath deposed and said:

- 1. My name is Todd A Johnston. I am over the age of 18, have never been of a convicted crime and am competent to make this affidavit.
2. I am an authorized representative of the following company or firm: Selectron Technologies Inc.
3. The above named company or firm is the sole source for the following item(s), product(s) or service(s): Virtual Hold Callback Voice Licenses
4. Competition in providing the above named item(s) product(s), service(s) is precluded by the existence of a patent, copyright, secret process or monopoly as stated under Section 252.022, Subchapter A of the Local Governmental Code 7A or as provided for under 7B-F of the same section. Also, attached hereto is a sole source letter, which sets forth the reasons why this Vendor is a sole source provider (dated and signed).
5. There is/are no other like item(s) or product(s) available for purchase that would serve the same purpose or function.
6. Note: This Vendor understands that by providing false information on this Sole Source Affidavit, it may be considered a non-responsible Vendor on this and future purchases and may result in discontinuation of any/all business with the El Paso Public Utilities-Public Service Board.

Signature [Handwritten Signature]

SUBSCRIBED AND SWORN to before me on this 19th day of March 20 18



NOTARY PUBLIC Sara Elizabeth Engel
PRINTED NAME Sara Elizabeth Engel
March 27, 2018
MY COMMISSION EXPIRES

COMPANY NAME: Selectron Technologies Inc.
ADDRESS, CITY, STATE & ZIP CODE: 12323SW 66th Ave Portland OR 97223
PHONE: 503-443-1400 FAX NUMBER: 503-443-2052
CONTACT NAME AND TITLE: Ailyn Avelino
WEB ADDRESS: www.selectrontechnologies.com EMAIL: aavelino@selectrontechnologies.com
FEDERAL TAX ID NUMBER: 93-1331338 TEXAS SALES TAX NUMBER: 1-93-1331338-9

| Job Analysis | | | | | | | 04/06/18 |
|---|------------------------|----------------------|-------------|-------------|-------------|---------------|------------------|
| IVR Modules for Outbound Campaigns and Messaging Services | | | | | | | IMP W8011 |
| Job Amt. | | 125,000.00 | | | | | |
| Job # | | 0000001541 | | | | | |
| PO NAME | Selectron Technologies | Systems and Software | | | PSB Charges | Cash Receipts | Total |
| PO # | 12823 | 13077 | | | | | |
| PO AMT | 49,101.14 | 2,220.50 | | | | | 51,321.64 |
| Date | | | | | | | |
| Dec-17 | 8,977.33 | | | | | | 8,977.33 |
| | | | | | | | 0.00 |
| | | | | | | | 0.00 |
| | | | | | | | 0.00 |
| | | | | | | | 0.00 |
| | | | | | | | 0.00 |
| | | | | | | | 0.00 |
| TOTAL | 8,977.33 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 8,977.33 |
| P.O. Bal | 40,123.81 | 2,220.50 | | | PO Bal | 42,344.31 | 73,678.36 |

FUNDS

IMP

125,000.00 Encumber FY17/18 W8011 on 11/2017

EXPENSES

IMP

8,977.33

PO BALANCE

42,344.31

AVAILABLE FUNDS
73,678.36