



**PUBLIC SERVICE BOARD MEETING  
AGENDA ITEM**

**REGULAR MEETING  
Wednesday, January 11, 2017**

**SUBJECT**

Consider and Award Bid Number 76-16, Vehicles and Equipment

**BACKGROUND**

This bid is for vehicles and equipment replacement.

**EVALUATION PROCESS**

This bid will be awarded by line item. El Paso Water received 10 bids. Staff evaluated each bid and determined that, Gunn Chevrolet, the apparent low bidder for items 4, 5A, 5B, 6, and 13, did not meet the general specifications listed in the bid proposal for failing to provide a 10-year free-of-charge single seat diagnostics software. Gunn Chevrolet did not respond to a request for clarification. Southwest International Trucks, the apparent low bidder for item 19 did not meet the specifications for this item. Therefore, staff recommends both these bidders be deemed not-responsible for those specific line items. No bids were received for line item 28, a 4x4 Farm Tractor with boom mower, therefore staff will be pursuing the purchase of this item through available buyboards. Staff evaluated the remaining low bidders for the respective line items and found that they met all the specifications stated within the bid proposal.

**FINANCIAL IMPLICATIONS**

Sufficient funds are available in account numbers 1215-077 and 4115-035, and the funding sources are the Improvement Fund and the Stormwater Improvement Fund.

**PROPOSED ACTION REQUESTED**

Consider Bid Number 76-16, Vehicles and Equipment, declare Gunn Chevrolet not responsible for line items 4, 5A, 5B, 6, and 13; declare Southwest International Trucks not responsible for line item 19; and award to the lowest responsive, responsible bidders: Casa Ford, Inc. for line items 1-3, 5A, 5B, and 6- 18 in the amount of \$2,394,717.72; Casa Nissan, Inc. for line item 4 in the amount of \$389,660; RJ Border International, L.P. for line items 19 and 20 in the amount of \$723,885; Wagner Equipment Co. for line items 21-24 in the amount of \$169,080; Nueces Power Equipment for line items 25 and 26 in the amount of \$191,784; and Sierra Machinery, Inc. for line item 27 in the amount of \$253,588.

**SUPPORTING DOCUMENTATION PROVIDED**

- Bid Tab

TABULATION OF BIDS FOR: VEHICLES AND EQUIPMENT

BID OPENED: 11:00 A.M., LOCAL TIME, DECEMBER 6, 2016

BID NUMBER: 76-16

ITEM	DESCRIPTION	PREV.BID		QTY	UNIT	CASA FORD INC.	CASA NISSAN INC	RJ BORDER INTERNATIONAL LP	WAGNER EQUIPMENT CO.	NUECES POWER EQUIPMENT	SIERRA MACHINERY, INC.	4 RIVERS EQUIPMENT, LLC	SOUTHWEST TRUCK SALES	GUNN CHEVROLET, LTD	SOUTHWEST INTERNATIONAL TRUCKS, INC
		6/4/2014				5815 Montana El Paso, TX 79925	5855 Montana Ave El Paso, TX 79925	12283 Rojas Dr. El Paso, TX 79936	10501 Dyer St. El Paso, TX 79924	8241 S. Desert Blvd. Vinton, TX 79821	939 Hawkins Blvd. El Paso, TX 79915	P.O. Box 371070/ 1441 RV Drive El Paso, TX 79937	10901 Gateway West Blvd. El Paso, TX 79935	16550 IH35N Selma, TX 78154	2410 E. Pioneer Pkwy Arlington, TX 76010
1.	COMPACT 4 DOOR SEDAN COLOR: WHITE	\$15,428.96		3	UNIT	\$15,906.89	\$16,600.00							\$18,289.46	
		\$46,286.88		EA	TOTAL	\$47,720.67	\$49,800.00	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	\$54,868.38	NO BID
					MAKE:	Ford	Left Blank							Chevrolet	
					MODEL:	Focus	Left Blank							Cruz 1BR69 LS	
2	COMPACT SPORT UTILITY FOUR DOOR COLOR: WHITE	\$0.00		2	UNIT	\$19,585.89								\$20,711.20	
				EA	TOTAL	\$39,171.78	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	\$41,422.40	NO BID
					MAKE:	Ford								Chevrolet	
					MODEL:	Escape								Equinox 1LF26 FWD LS	
3	COMPACT SPORT UTILITY FOUR DOOR 4 x 4 COLOR: WHITE	\$0.00		4	UNIT	\$22,234.89	\$22,850.00								
				EA	TOTAL	\$88,939.56	\$91,400.00	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID
					MAKE:	Ford	Left Blank								
					MODEL:	Escape	Left Blank								
4	MID-SIZE PICK-UP	\$0.00		16	UNIT		\$24,353.75							\$23,496.79	
				EA	TOTAL	NO BID	\$389,660.00	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	\$375,948.64	NO BID
					MAKE:										
					MODEL:		Left Blank							Chevrolet	
							Left Blank							Colorado 12M53 with approved SEO paint	
5-A	1/2 TON PICK-UP	\$17,387.15		35	UNIT	\$20,734.03								\$19,802.93	
		\$608,550.25		EA	TOTAL	\$725,691.05	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	\$693,102.55	NO BID
					MAKE:	Ford								Chevrolet	
					MODEL:	F150								CC15703 SWB V6 2WD with approved SEO paint	
5-B	1/2 TON PICK-UP 4 x 4	\$20,747.15		3	UNIT	\$23,233.03								\$22,823.43	
		\$62,241.45		EA	TOTAL	\$69,699.09	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	\$68,470.29	NO BID
					MAKE:	Ford								Chevrolet	
					MODEL:	F150								CK15703 SWB V6 4WD with approved SEO	
	<b>5A + 5B TOTAL</b>	\$670,791.70				\$795,390.14	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	\$761,572.84	NO BID
6	1/2 TON PICK-UP 4X4 COLOR: WHITE	\$213.15		8	UNIT	\$22,707.03								\$22,449.43	
		\$1,705.20		EA	TOTAL	\$181,656.24	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	\$179,595.44	NO BID
					MAKE:	Ford								Chevrolet	
					MODEL:	F150								CK15703 SWB V6 4WD White	

TABULATION OF BIDS FOR: VEHICLES AND EQUIPMENT

BID OPENED: 11:00 A.M., LOCAL TIME, DECEMBER 6, 2016

BID NUMBER: 76-16

ITEM	DESCRIPTION	PREV.BID 6/4/2014	QTY		CASA FORD INC.	CASA NISSAN INC	RJ BORDER INTERNATIONAL LP	WAGNER EQUIPMENT CO.	NUECES POWER EQUIPMENT	SIERRA MACHINERY, INC.	4 RIVERS EQUIPMENT, LLC	SOUTHWEST TRUCK SALES	GUNN CHEVROLET, LTD	SOUTHWEST INTERNATIONAL TRUCKS, INC
					5815 Montana El Paso, TX 79925	5855 Montana Ave El Paso, TX 79925	12283 Rojas Dr. El Paso, TX 79936	10501 Dyer St. El Paso, TX 79924	8241 S. Desert Blvd. Vinton, TX 79821	939 Hawkins Blvd. El Paso, TX 79915	P.O. Box 371070/ 1441 RV Drive El Paso, TX 79937	10901 Gateway West Blvd. El Paso, TX 79935	16550 IH35N Selma, TX 78154	2410 E. Pioneer Pkwy Arlington, TX 76010
7	1/2 TON PICK-UP 4 DOOR	\$0.00	5	EA	UNIT TOTAL \$24,006.03 \$120,030.15	\$34,655.00 \$173,275.00	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	\$24,919.18 \$124,595.90	NO BID
	MAKE: MODEL:				Ford F150	Left Blank Left Blank							Chevrolet CC15543 Short Box Crew 2WD with approved SEO paint	
8	1/2 TON PICK-UP 4 DOOR 4 X 4	\$0.00	2	EA	UNIT TOTAL \$26,303.03 \$52,606.06	\$37,685.00 \$75,370.00	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	\$27,032.95 \$54,065.90	NO BID
	MAKE: MODEL:				Ford F150	Left Blank Left Blank							Chevrolet CK15543 Short Box Crew 4WD with approved SEO paint	
9	1 TON VAN COLOR: WHITE		4	EA	UNIT TOTAL \$28,819.03 \$115,276.12	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	\$31,425.23 \$125,700.92	NO BID	NO BID
	MAKE: MODEL:				Ford Transit							Ford Transit Bidder's Total: \$125,701.32		
10	1 TON PICK-UP 4X4 WITH LIFT GATE	\$0.00	1	EA	UNIT TOTAL \$29,817.17 \$29,817.17	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	\$31,204.15 \$31,204.15	\$31,923.96 \$31,923.96	NO BID
	MAKE: MODEL:				Ford F350							Ford F350	Chevrolet CK35903 4WD reg cab with approved SEO	
11	1 TON CAB & CHASSIS WITH UTILITY BODY	\$0.00	9	EA	UNIT TOTAL \$33,485.17 \$301,366.53	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	\$34,390.24 \$309,512.16	\$37,774.85 \$339,973.65	NO BID
	MAKE: MODEL:				Ford F350							Ford F350	Chevrolet CC35903 2WD SRW 56CA with approved SEO paint	
12	1 TON CAB & CHASSIS WITH UTILITY BODY COLOR: WHITE	\$0.00	1	EA	UNIT TOTAL \$33,308.17 \$33,308.17	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	\$34,411.39 \$34,411.39	\$33,705.25 \$33,705.25	NO BID
	MAKE: MODEL:				Ford F350							Ford F350	Chevrolet CC35903 2wd SRW 56CA White	
13	1 TON DRW CAB & CHASSIS WITH PLATFORM BODY	\$0.00	1	EA	UNIT TOTAL \$34,464.31 \$34,464.31	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	\$35,714.02 \$35,714.02	\$30,147.50 \$30,147.50	NO BID
	MAKE: MODEL:				Ford F350							Ford F350	Chevrolet CC36403 2WD 84"CA flat bed with approved SEO paint	
14	1 TON DRW 4 DOOR CREW CAB & CHASSIS WITH UTILITY BODY	\$0.00	2	EA	UNIT TOTAL \$38,542.31 \$77,084.62	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	\$39,557.82 \$79,115.64	\$49,186.56 \$98,373.12	NO BID
	MAKE: MODEL:				Ford F350							Ford F350 Crew Cab	Chevrolet CC36043 2wd 60" Crew Cab with approved SEO paint	

PUBLIC SERVICE BOARD-EL PASO WATER UTILITIES

Prepared By: \_\_\_\_\_

TABULATION OF BIDS FOR: VEHICLES AND EQUIPMENT

Reviewed By: \_\_\_\_\_

BID OPENED: 11:00 A.M., LOCAL TIME, DECEMBER 6, 2016

Reviewed By: \_\_\_\_\_

BID NUMBER: 76-16

Date: \_\_\_\_\_

ITEM	DESCRIPTION	PREV.BID		UNIT	CASA FORD INC.	CASA NISSAN INC	RJ BORDER INTERNATIONAL LP	WAGNER EQUIPMENT CO.	NUECES POWER EQUIPMENT	SIERRA MACHINERY, INC.	4 RIVERS EQUIPMENT, LLC	SOUTHWEST TRUCK SALES	GUNN CHEVROLET, LTD	SOUTHWEST INTERNATIONAL TRUCKS, INC	
		6/4/2014	QTY		5815 Montana El Paso, TX 79925	5855 Montana Ave El Paso, TX 79925	12283 Rojas Dr. El Paso, TX 79936	10501 Dyer St. El Paso, TX 79924	8241 S. Desert Blvd. Vinton, TX 79821	939 Hawkins Blvd. El Paso, TX 79915	P.O. Box 371070/ 1441 RV Drive El Paso, TX 79937	10901 Gateway West Blvd. El Paso, TX 79935	16550 IH35N Selma, TX 78154	2410 E. Pioneer Pkwy Arlington, TX 76010	
15	2 TON 4 DOOR CREW CAB & CHASSIS WITH LINE MAINTENANCE BODY	\$0.00	3	EA	\$79,318.70 \$237,956.10										
						NO BID	International Durastar 4300	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	2018 International DuraStar Crew Cab, 25,999 lbs.GVWR 2018 4300 SBA 4x2 Knapheide Body
16	2 TON 4 DOOR CREW CAB & CHASSIS WITH FLAT BED AND BOX STORAGE	\$0.00	1	EA	\$77,623.70 \$77,623.70										
						NO BID	International Durastar 4300	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	2018 International DuraStar Crew Cab, 25,999 lbs.GVWR 2018 4300 SBA 4x2 Knapheide Body
17	2 TON 4 DOOR CREW CAB & CHASSIS WITH DUMP FLAT BED AND BOX STORAGE COLOR: WHITE	\$0.00	1	EA	\$87,837.70 \$87,837.70										
						NO BID	International Durastar 4300	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	2018 International DuraStar Crew Cab, 25,999 lbs.GVWR 2018 4300 SBA 4x2 Knapheide Body
18	2 TON CAB & CHASSIS WITH UTILITY BODY	\$0.00	1	EA	\$74,468.70 \$74,468.70										
						NO BID	International Durastar 4300	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	
19	TANDEM AXLE CAB & CHASSIS WITH DUMP BODY	\$0.00	5	EA											
						NO BID	International Workstar 7500	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	2018 International WorkStar, 52,000 lbs., GVWR 2018 7400 SBA 6 X 4 Warren Dump Bed
20	TANDEM AXLE CAB & CHASSIS WITH 4400 GALLON FUEL TRANSPORT TANK	\$0.00	1	EA											
						NO BID	International Workstar 7500	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	
21	TRAILER COMPRESSOR	\$0.00	1	EA											
						NO BID	NO BID	\$21,040.00 \$21,040.00	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	
								Sullair DDPQ/KUT4							

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		6/4/2014	QTY										
22	4 INCH TRAILER MOUNTED TRASH PUMP	\$0.00	EA	5815 Montana El Paso, TX 79925	5855 Montana Ave El Paso, TX 79925	12283 Rojas Dr. El Paso, TX 79936	10501 Dyer St. El Paso, TX 79924	8241 S. Desert Blvd. Vinton, TX 79821	939 Hawkins Blvd. El Paso, TX 79915	P.O. Box 371070/ 1441 RV Drive El Paso, TX 79937	10901 Gateway West Blvd. El Paso, TX 79935	16550 IH35N Selma, TX 78154	2410 E. Pioneer Pkwy Arlington, TX 76010
				NO BID	NO BID	NO BID	<b>\$40,500.00</b> Godwin CD103M	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID
23	6 INCH TRAILER MOUNTED TRASH PUMP	\$0.00	EA	NO BID	NO BID	NO BID	<b>\$44,940.00</b> Godwin CD150M	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID
24	TRENCH COMPACTOR	\$0.00	EA	NO BID	NO BID	NO BID	<b>\$31,300.00</b> Wacker Neuson RTLX-SC3	NO BID	\$32,683.00 \$65,366.00	NO BID	NO BID	NO BID	NO BID
25	6000 POUND CAPACITY STANDARD MAST ROUGH TERRAIN FORKLIFT	\$0.00	EA	NO BID	NO BID	NO BID	NO BID	<b>\$65,860.00</b> Case 586h 2 Wheel Drive T4	NO BID	NO BID	NO BID	NO BID	NO BID
26	6000 POUND CAPACITY SHORT MAST ROUGH TERRAIN FORKLIFT	\$0.00	EA	NO BID	NO BID	NO BID	NO BID	<b>\$62,962.00</b> Case 586h 2 Wheel Drive T4 F	NO BID	NO BID	NO BID	NO BID	NO BID
27	WHEEL LOADER	\$0.00	EA	NO BID	NO BID	NO BID	\$135,470.00 \$270,940.00 Caterpillar 926M	\$136,629.00 \$273,258.00 Case 621 G Z BAR T4	<b>\$126,794.00</b> <b>\$253,588.00</b> Volvo L60H	\$126,999.00 \$253,998.00 John Deere 524K-II	NO BID	NO BID	NO BID
28	4 X 4 FARM TRACTOR WITH BOOM MOWER	\$0.00	EA	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID
				RESIDENT BIDDER NET 30	RESIDENT BIDDER NET 30	RESIDENT BIDDER NET 30	RESIDENT BIDDER NET 30	RESIDENT BIDDER NET 30	RESIDENT BIDDER NET 30	RESIDENT BIDDER NET 30	RESIDENT BIDDERT NET 30	RESIDENT BIDDER NET 30	RESIDENT BIDDER NET 30
												BIDDER DEEMED NOT RESPONSIBLE FOR LINE ITEMS: 4, 5A, 5B, 6 and 13	BIDDER DEEMED NOT RESPONSIBLE FOR LINE ITEM 19